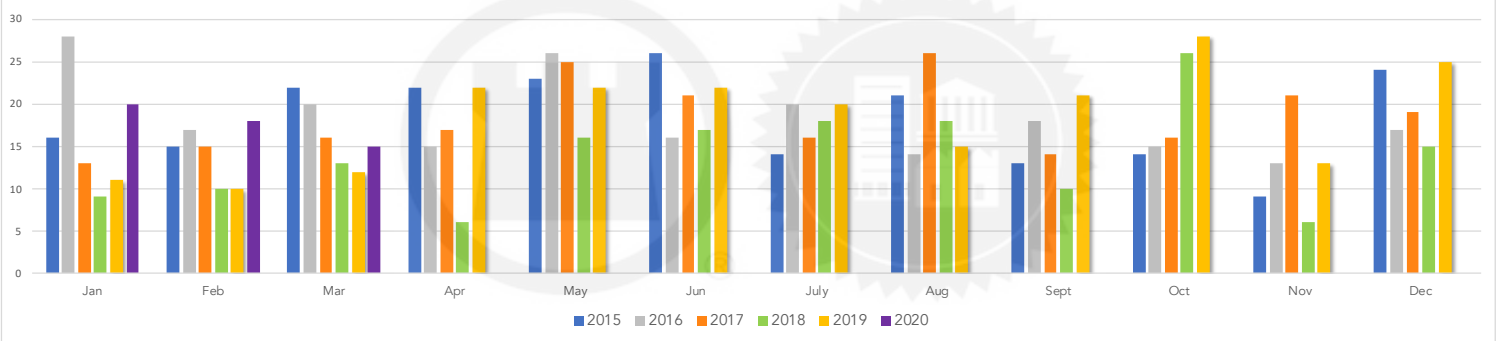


Fidelity National Title Group-Santa Barbara

Q1 Montecito Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total	% Chang
2015	16	15	22	22	23	26	14	21	13	14	9	24	219	0%
2016	28	17	20	15	26	16	20	14	18	15	13	17	219	0%
2017	13	15	16	17	25	21	16	26	14	16	21	19	164	-25%
2018	9	10	13	6	16	17	18	18	10	26	6	15	221	35%
2019	11	10	12	22	22	22	20	15	21	28	13	25	221	35%
2020	20	18	15										53	-76%

YTD Montecito Total Sales Volume

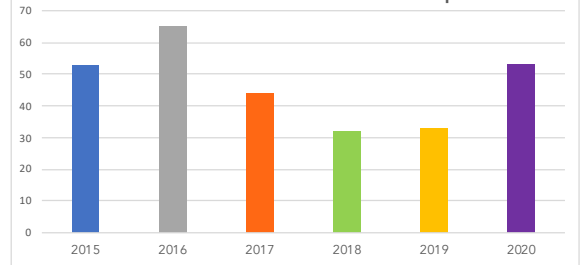


Sales Total

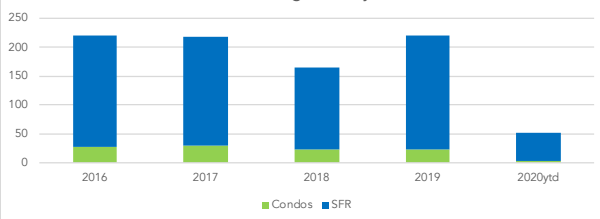
Year	Condos	SFR	TOTAL
2016	28	192	219
2017	29	190	219
2018	22	142	164
2019	24	197	221
2020ytd	3	50	53

Year	YTD Volume-Q1
2015	53
2016	65
2017	44
2018	32
2019	33
2020	53

Q1 Sales Volume compare



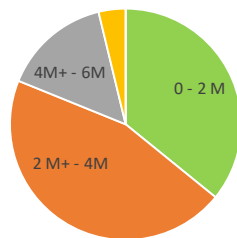
Condo to Single Family Totals



Price Range (Millions)

Price Range (Millions)	2020 Q1
0 - 2 M	19
2 M+ - 4M	24
4M+ - 6M	8
6M+ - 10M	2
10 M +	0
TOTAL	53

2020 Q1 Price Range Breakdown



Q1 (Jan-Mar only) Price Range: Volume

Price Range (Millions)	2015	2016	2017	2018	2019	2020
0 - 2 M	19	20	18	10	10	19
2 M+ - 4M	17	19	15	15	13	24
4M+ - 6M	6	19	7	3	6	8
6M+ - 10M	7	5	3	2	2	2
10 M +	3	2	1	2	2	0
TOTAL	52	65	44	32	33	53

