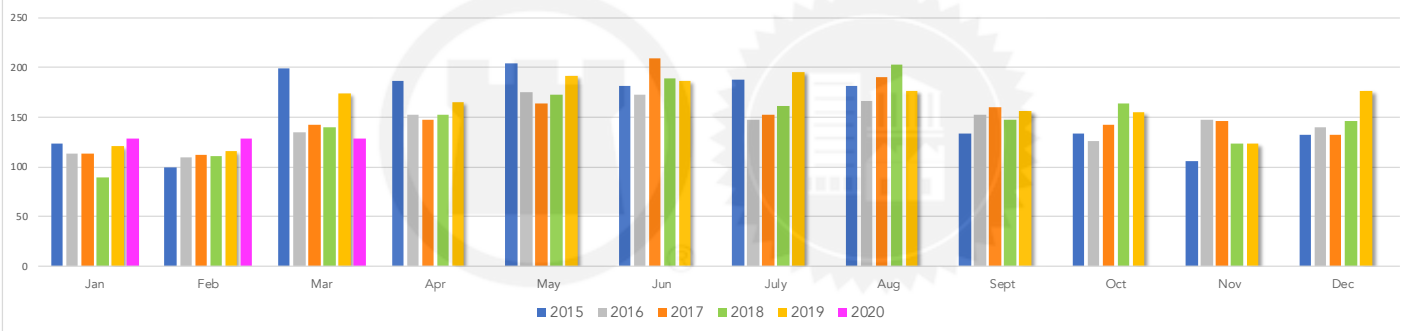


# Fidelity National Title Group-Santa Barbara

## Q1 Santa Barbara Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total	% Chg YTD
2015	123	99	199	187	204	182	188	182	134	134	106	132	1,870	
2016	114	110	135	152	175	173	147	166	153	126	148	140	1,739	-7%
2017	114	112	143	148	164	209	152	190	160	143	146	132	1,813	4%
2018	89	111	140	153	173	189	161	203	147	164	124	146	1,800	-1%
2019	121	116	174	165	192	186	195	176	156	155	124	176	1,936	8%
2020	129	128	128										385	-80%

YTD Santa Barbara Total Sales Volume

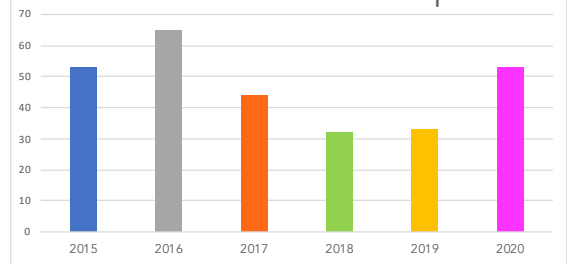


Q1 Sales Total Breakdown

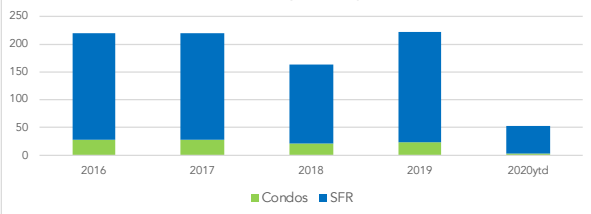
Year	Condos	SFR	TOTAL
2016	102	257	359
2017	108	261	369
2018	94	246	340
2019	144	267	411
2020ytd	106	279	385

YTD Volume-Q1	
2015	421
2016	359
2017	369
2018	340
2019	411
2020	385

Q1 Sales Volume compare

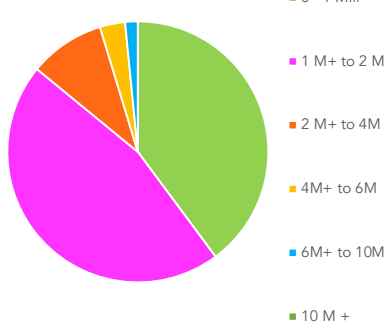


Condo to Single Family Totals



Price Range (Millions)	Volume
0 - 1 Mill	51
1 M+ to 2 M	59
2 M+ to 4M	12
4M+ to 6M	4
6M+ to 10M	2
10 M +	0
<b>TOTAL</b>	<b>128</b>

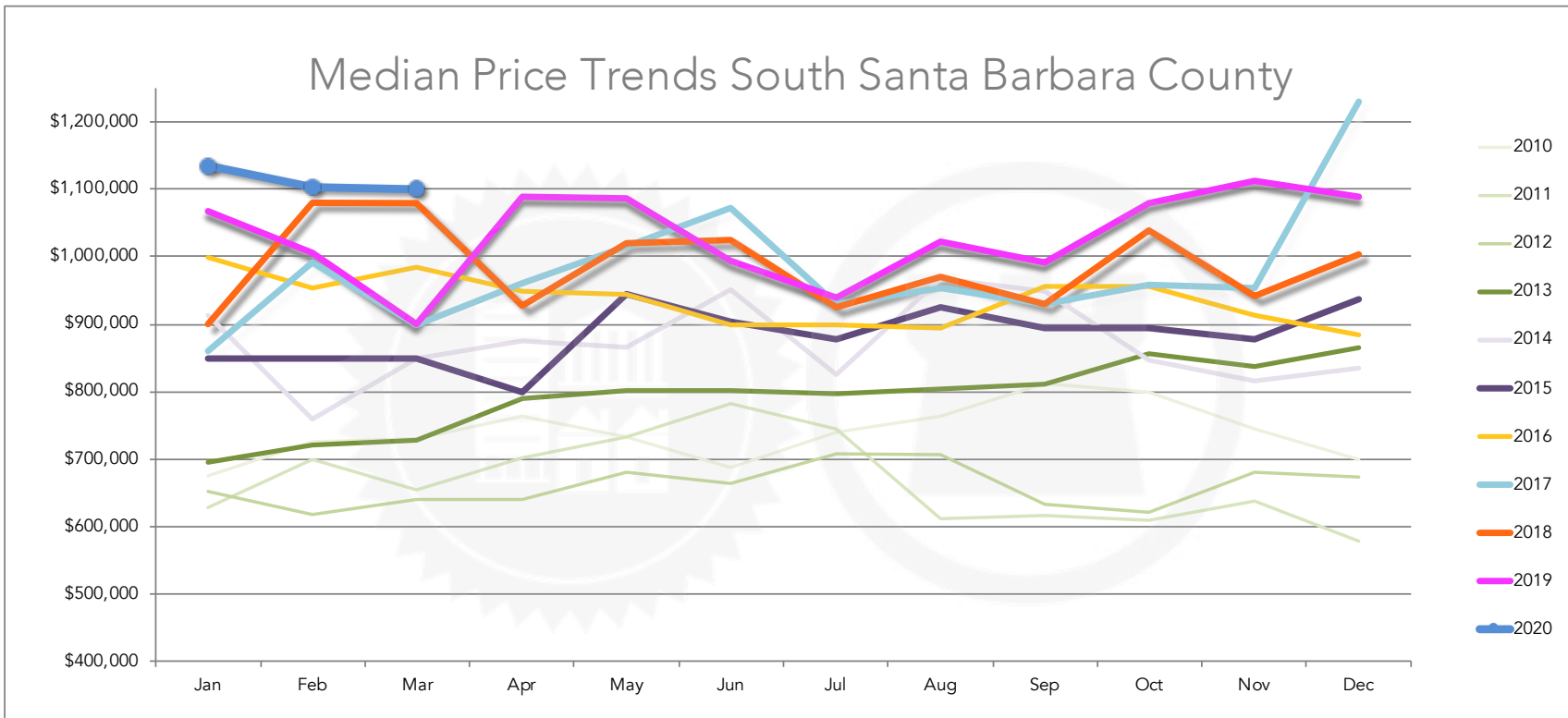
2020 Q1



all information deemed reliable but not guaranteed



Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD AVG	%Change
2010	\$675,000	\$725,000	\$730,000	\$762,500	\$732,000	\$687,500	\$740,000	\$762,500	\$811,750	\$800,000	\$745,000	\$700,000	\$739,271	n/a
2011	\$628,500	\$700,000	\$653,000	\$702,000	\$733,250	\$782,000	\$745,000	\$611,000	\$616,250	\$610,000	\$638,000	\$578,000	\$666,417	-10%
2012	\$652,000	\$617,500	\$640,000	\$640,000	\$680,000	\$662,500	\$707,500	\$705,500	\$631,750	\$620,000	\$681,250	\$673,000	\$659,250	-1%
2013	\$695,000	\$721,500	\$727,500	\$790,000	\$801,000	\$800,500	\$797,000	\$803,000	\$810,000	\$857,000	\$837,000	\$865,000	\$792,042	20%
2014	\$914,000	\$759,000	\$850,000	\$875,000	\$865,000	\$950,000	\$824,500	\$967,500	\$949,000	\$847,000	\$815,250	\$833,750	\$870,833	10%
2015	\$850,000	\$850,000	\$850,000	\$799,000	\$944,500	\$904,500	\$878,000	\$924,500	\$895,000	\$895,250	\$878,000	\$937,500	\$883,854	1%
2016	\$999,000	\$954,500	\$985,000	\$949,000	\$945,000	\$900,000	\$899,000	\$894,500	\$955,000	\$955,000	\$912,500	\$884,000	\$936,042	6%
2017	\$860,000	\$991,500	\$900,000	\$960,500	\$1,015,000	\$1,072,500	\$930,000	\$954,000	\$930,000	\$959,000	\$953,000	\$1,230,000	\$979,625	5%
2018	\$900,000	\$1,080,000	\$1,079,500	\$927,500	\$1,020,000	\$1,025,000	\$925,000	\$970,000	\$929,000	\$1,038,456	\$942,000	\$1,004,000	\$986,705	1%
2019	\$1,066,500	\$1,005,000	\$900,000	\$1,090,000	\$1,087,500	\$994,500	\$940,000	\$1,022,500	\$992,500	\$1,079,000	\$1,112,500	\$1,089,250	\$1,031,604	5%
2020	\$1,135,000	\$1,102,500	\$1,100,000										\$1,112,500	8%



The above data is based on resale activity for Goleta, Santa Barbara, Montecito, and Carpinteria. This data does not include mobile homes. The above information is deemed reliable, but not guaranteed.